

# PARTNERSHIP COORDINATOR

## **VOLUNTEER POSITION**

**Profile:** Ability to identify, develop, and maintain a network of strategic partners (NGOs, universities, businesses). Communication skills. Organizational skills, autonomy, and attention to detail in tracking commitments.

### Main Tasks:

### **Developing and Managing Partnerships:**

- Identify NGOs with shared objectives to engage in joint actions.
- Develop relationships with universities to create and maintain connections with students and researchers interested in our initiatives.
- Establish collaborations with companies invested in environmental protection, aligned with our values.
- Ensure ongoing engagement with existing partners.
- Analyze the effectiveness of partnerships and suggest improvements to strengthen collaboration.

#### **Representation and Negotiation:**

- Attend events, conferences, and strategic meetings to represent the organization and expand our network.
- Negotiate and formalize partnership agreements, defining mutual commitments.
- Collaborate with internal teams to maximize the impact of partnerships on our projects.

Availability: A few flexible hours per week to maintain effective collaboration with partners.

Status: Volunteer.

Interested in this mission?

Submit your application through this Google Form: <u>https://forms.gle/2qoPGbxpK7XrWpX56</u>

We look forward to learning more about you and welcoming you to our team to take action together for environmental protection!